

GBA BOARD 2021

Candidates for the election of the new GBA Board at the Annual General Meeting,
Monday, 25 January 2021 in Ho Chi Minh City and Hanoi

Candidate profiles in alphabetical order:

1. Philip BAUMANN, Cremer Vietnam Company Ltd.
2. Andre DE JONG, Bosch Vietnam
3. Matthias EHRTMANN, Rieckermann Vietnam
4. Horst GEICKE, Deutsches Haus Ho Chi Minh City
5. Alexander GOETZ, Fischer Asia Co., Ltd.
6. Herbert GONDER, Gonder Consulting GmbH
7. Martin KOERNER, Alma Resort
8. Mathias G. KOTHE, TONA Syntegra Solar JSC
9. Oliver MASSMANN, Duane Morris Vietnam LLC
10. Torben MINKO, B.Braun Vietnam Co., Ltd.
11. Stephan PRUETZMANN, C.Melchers & Co. (Vietnam) Ltd.
12. Lukas SCHOENECK, thyssenkrupp Industrial Solutions (Vietnam)
13. Andreas STOFFERS Individual Member
14. Havana TONG, German Dental Clinic
15. Marko WALDE, German Chamber of Industry & Commerce Vietnam



PHILIP MARK BAUMANN

Director

Cremer Vietnam Company Ltd.

Personal Introduction:

Herewith I would like to re-introduce myself as a repeated motivated candidate with about 6.5 years' experience in Vietnam. I have been living in HCMC from 10/2011 – 11/2015 and came back in March 2018 working for Cremer (Hamburg based company in various industrial and trade fields) for more than 12 years. The time in between I spent on Projects for Cremer in Paraguay and Argentina, but the high potential of Vietnam on a global scale lead to my return. I built up the organization for Cremer in Vietnam in 2011, I am strong in communication (even getting better in Vietnamese) having established a worldwide network and I am a regular sportsman. Besides that I am married to a Vietnamese and have a 15 months' old daughter and a sausage dog.

Motivation for candidacy:

In the last 2 years I have served as a board member mainly by participating in the Oktoberfest and other event committees, HR related matters and during the last months also as the Treasurer. Despite the fact that it was very time consuming, I enjoyed contributing to the GBA and would continue preferably in the same fields to optimize and improve our events further, to be there for the members at any time, support to let the GBA grow continuously in quality and in terms of members. Your nomination would be highly appreciated.

As a candidate for the GBA Board 2021, I'd like to take active part in the following activities:

- Business Meetings
- Networking Meetings
- Events
- Advocacy/ Government Relations
- Media Relations
- EuroCham and other Business Association Relationship Management
- Acquisition of new members
- Support of office administration
- Services to Individual GBA Members
- Others



ANDRE DE JONG

ASEAN business unit head – 2-wheelers
Bosch Vietnam

Personal Introduction:

With the new board elections in January 2021, I hope to get active again to support German businesses and activities in Vietnam.

With a total of 11 years living in ASEAN (Vietnam and Cambodia), and with responsibility over various ASEAN countries, I have gathered experience representing Bosch, German and European businesses.

- Co-founder and board member of the German Myanmar Business Association in coordination with the AHK in Myanmar.
- Active board member and treasurer in EuroCham Cambodia.
- Chairman of the Real Estate and Construction (RECC) Working Group in EuroCham Cambodia (advocacy, organized forums and events)

In Bosch, my work is related to 2-wheelers components, including electrification. Topics such as road safety, air pollution and the drive for electrification around the region are key focus areas and also drivers for German companies and government alike.

I work for Bosch almost 24 years in 6 countries around the world. I am Dutch, speak rather ok German, I am married and have three children between 15 and 20 years old.

Motivation for candidacy:

After many years of activity in chambers around the region, I took a short break since my arrival back in Vietnam in Aug 2018. Now the opportunity to become active again is presenting itself, and I feel highly motivated to contribute to the German community and to build bridges between Germany and Vietnam, as well as being part of the wider European network with EuroCham Vietnam and ASEAN.

Unfortunately, I cannot be present in person at this AGM and election, which I feel very sad about. I wish I could be there in person; however, I am temporarily in Holland for an emergency trip to visit my sick dad and expect to be back before TET holiday! I hope this will not hold you back to support my candidacy as I am ready to support and serve you and your business interest as experienced, active and motivated board member!

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- Support of office administration
- Services to Individual GBA Members
- Others, depending on needs, priority and availability any of the above or other tasks!



MATTHIAS EHRTMANN

Division Manager

Food & Pharma Technologies

Rieckermann Vietnam

Personal Introduction:

I am based in HCMC, where I am heading the Division of **Food Processing- & Pharmaceutical Technologies** at Rieckermann, an Industrial Solution Provider having its core competencies in **Engineering, Machinery** and **Technical Services** for several selected industries. I have been in Vietnam since the end of 2015.

I studied Business Administration, paired with Foreign Trade Sales, in a dual system according to the 'Hamburger Modell'.

I spent almost 5 years in Milan, Italy and nearly a year in Latin America.

Foreign languages I speak are **English, Italian, Spanish, and some French.**

I have been a **member of the GBA Board for the last 2 years.**

Motivation for candidacy:

During my first 2 years of GBA Board-membership I have been actively involved in the organization of various events.

COVID-19 has been a big obstacle for this part of the GBA activities, and events such as the Oktoberfest had to be cancelled completely, while our Gala, and our sports events both, the Badminton- and the Football Tournament had to be re-scheduled last-minute. Nevertheless, the increasing number of participants shows that our members are enjoying our events, which is surely a privilege in the new COVID-19 world compared to most other countries.

New events such as several Webinars under the newly created 'Members for Members' cover, the GBA Gala or the "45 Years VN-GER relations / Piece of Germany" event at Deutsches Haus, co-hosted by GBA, became great success stories.

Together with my Board colleagues and a highly productive and creative office team, I would like to contribute to the ongoing development within the GBA of further improving the platforms for communication, networking, and the possibility for our members to present themselves.

I look forward to mastering new challenges in 2021 together with the team, supported by constructive feedback from our members, to further increase the quality of the GBA's services, for our members!

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HORST JOACHIM FRANZ GEICKE

Chairman, CEO and Investor

Deutsches Haus Ho Chi Minh Stadt Limited

Sanctuary Ho Tram Resort, Ba Ria, Vung Tau

PROFESSIONAL EXPERIENCE

Since 2020	Chairman, CEO and Investor of Sanctuary Ho Tram Resort
Since 2014	Chairman, CEO and Investor of the Deutsches Haus Ho Chi Minh City in partnership with the German Federal Foreign Office of the Federal Republic of Germany, the best green and energy-efficient premium office building in Vietnam and South East Asia with LEED Platinum & DGNB Gold Certification
2007	First Vietnam Corporation of World Economic Forum
2003	Founder and Chairman of VinaCapital, which became the largest Asset Management Firm in Vietnam until he sold the company in 2012
2003-2012	Chairman of Vietnam Opportunities Fund listed on London Stock Exchange

ORGANIZATION BOARD MEMBER IN VIETNAM

Since 2020	Executive Board Member of the EU – Vietnam Business Council (EVBC)
Since 2020	Executive Committee Member of the European Chamber of Commerce in Vietnam
Since 2019	Vice-Chairman of the German Business Association Vietnam
Since 2006	Founding President of Hong Kong-Vietnam Chamber of Commerce

PERSONAL

1955	Mr. Horst Geicke born 1955 in Hamburg, Germany
1978	M.B.A. in Economics and Business Law from the University of Hamburg, Germany
1981	He moved to Hong Kong in 1981 and established his own manufacturing and export business.
1998	Founded PAG, largest independent Investment Firm in Asia
Since 2002	Mr. Geicke has been a resident of Vietnam and is domiciled in Ho Chi Minh City with his family.

Motivation for candidacy:

For more than 20 years I support the GBA Community and its members in Vietnam in different roles and capacities.

The most visible one has been and is the development of Deutsches Haus Ho Chi Minh City – a beacon for German business in Vietnam and beyond.

Deutsches Haus Ho Chi City shall not only attract more German business to Vietnam but shall also become a meeting place for all members of the GBA and the German Community.

In the interest of our GBA members and the GBA, I will address challenges and opportunities of our members to the Vietnam Government and other political institutions for the ease-of-doing business in Vietnam.

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ALEXANDER GÖTZ

General Manager

Fischer ASIA Co. Ltd.

Personal Introduction:

My name is Alexander Maximilian Götz and I am General Manager of Fischer ASIA Co. Ltd since 2013 and co-shareholder since beginning of 2018. Fischer ASIA is a 100% German-invested contract manufacturer for metal stamping parts and metal components, serving its customers in Europe and Asia.

I graduated in International Management from the University of Applied Sciences in Karlsruhe, Germany, including stays in England, Mexico and Vietnam.

During my 7 years in Vietnam, I had to face several obstacles in the daily business life and want to use this experience to support members of the GBA who face similar issues in the future. From 2017 - 2019, I served as a delegate of the Southeastern Chapter of EuroCham Vietnam, representing the needs and interests of European companies in the neighboring provinces of Ho Chi Minh City.

Motivation for candidacy:

After the AGM in 2020, I was elected as Treasurer of the GBA and took over as Co-Chairman starting from September 2020. It was an honor to lead the GBA in the last quarter and I got many insights on the expectations of our members. I want to use this knowledge and apply it in the GBA board to ensure a continuing success as in the past 25 years.

In the future I would like to bring new and innovative meeting / business formats to the GBA and build a platform for GBA members to interact even more than in the past. Since community building is one of the core aspects of the GBA, it is key to facilitate a dialogue between experienced managers and upcoming entrepreneurs to exchange ideas and thrive together.

Furthermore, it is important that the GBA regains a strong position within the EuroCham to ensure that the interests of GBA members are properly presented and the advocacy work channeled in the right direction.

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HERBERT GEORG GONDER

Managing Director and Trainer

Gonder Consulting GmbH

Personal Introduction:

My name is Herbert Georg Gonder, born in 1949 and graduated as Master of Computer Science decades ago in 1976 and graduated as non-medical practitioner in Psycho-Therapy in 2016.

I am founder, owner and managing director of Gonder Consulting GmbH, a small company serving her clients with seminars in project management and educational services in the career planning of project managers and since more than 10 years I have engagements as a lecturer for project management in German Universities (Konstanz, Munich and Stuttgart).

I have been living in Vietnam for 5 years now. I am a member of GBA since 2017 and will set up training and consulting for project management in Vietnam in the next future.

I have a rich experience in serving as a volunteer for non-profit organizations. From 2004 until 2018 I have been a board member (President from 2007 to 2013) of the PMI Southern Germany Chapter e.V. which became the biggest and most prosperous chapter in Germany in that time. I know about my passion and my engagement to spend the necessary effort for serving a community.

In Vietnam I am strongly aligned to the PMI Vietnam Chapter, the national association for project managers with strong focus on international standards for agile, hybrid and predictive project management.

I would like to offer my passion and engagement to GBA after being elected.

Motivation for candidacy:

My motivation comes from my engagement with this country. I came here first time I 2015 first more like a tourist and started to live here in 2018.

I have been member of the GBA Business Award Team in 2020 to prepare and manage the business award competition which ended up in the final vote at the GBA year-end meeting.

My target is to help GBA becoming a stronger center of German stakeholder interests and support the German community in business and social life.

My special target in case of election would be the development and launch of workshops with interesting topics for GBA members and friends.

As I live here as a temporary resident, trying hard to speak Vietnamese language, I have the strong wish to help the country in its attempts of development.

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MARTIN KOERNER

Commercial Director

Alma Resort

Personal Introduction:

Martin Koerner, German national, works and lives in Vietnam since 2012 and currently holds the position of Commercial Director of Alma Resort Cam Ranh, as well as Chairman of the Tourism & Hospitality Sector Committee of EuroCham. Martin is creative and passionate in his approach to challenges. Over the years, he has developed an in-depth understanding of cultures and geographies, enabling him to navigate through the intricacies of communicating and developing relationships in various parts of the world.

Motivation for candidacy:

My name is Martin Koerner and I am the Commercial Director for Alma Resort here in Vietnam. I am originally German. I am a businessman who works in Vietnam for over 8 years and was first a member of the GBA in 2013. I would like to join the GBA Board:

- assist in the development of closer relationships between German companies and stakeholders in Vietnam
- engage with key stakeholders in regard to business development and market insights with a particular focus on tourism and hospitality in Vietnam
- assist with government relations and advocacy for the GBA and its members
- assist the GBA in the relationship management with EuroCham and its BAs as well as other non-European BAs.
- support where needed in the organization of events
- network and participate at events, forums or functions for the GBA
- assist the GBA Board in its endeavors to the best of my abilities

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MATHIAS G. KOTHE

Chairman and CTO, TONA Syntegra Solar JSC

Founder and Managing Director, Syntegra Solar Intl. AG

Personal Introduction:

Mathias G. Kothe is the Founder, Managing Director and VR-President of Syntegra Solar Int. AG, a German-Swiss Engineering and Project Development company founded 2001. SSI AG focuses on Renewable Energy Technologies, specifically on Solar PV Power Applications, and operates in South East Asia and MENA regions.

Concurrently, Mathias as an entrepreneur and investor founded several JV's as well as subsidiaries in South-East Asia (Philippines, Vietnam, Thailand, Indonesia), the UAE and Caribbean regions since 2001; all sunbelt regions where the large scale and scope utilization of Solar Power Plants and Commercial/Industrial Rooftop Solar Systems is most sensible. With 30 years of Expertise and Experience in RE/PV, Mathias is well known in his field.

Previously, Mathias has served in various (executive) functions at BMW AG / BMW NA (1982 - 1990), at Siemens Solar (1991 - 1995), at DFS Deutsche Flugsicherung (1996 - 2001), and at Lufthansa Consulting (2000 - 2001).

Mathias is Dipl. Ing. Luft- und Raumfahrttechnik, TU München, and graduated from the MIT Sloan School of Management / MIT School of Engineering as MSc. Eng. and MBA.

Motivation for candidacy:

Vietnam is, by a far margin, worldwide the most dynamic market for RE-Technologies (Solar PV and Wind), with market growth rates measured in orders of magnitude rather than in percent. Example in case of Solar PV: 2017/18: 106 MWp; 2020/21: 16.500 MWp → 156 times). According to various sources, e.g. MoIT, there is no end in sight to this unprecedented development as fundamental key drivers are intact: economics/cost effectiveness; demand for CO₂-neutral production/supply chain; emerging new enabling technologies/technology innovation; financing.

My objective is to capitalize on this unique situation in Vietnam, which offers business opportunities abound for namely German Firms leading in sustainability, energy efficiency, technology innovation, and especially quality.

With 30 years of experience and expertise in RE/Solar PV industries, I believe I will help German firms to thrive and flourish in Vietnam, as specific German strengths mentioned match well some specific needs and challenges Vietnam faces, for Vietnam to continue as an economic and societal success story.

As an as an entrepreneur, founder and investor, living in SEA since 2014 and in Vietnam since 2017, I am committed to the development of tangible, cash-flow relevant business opportunities for German firms, but at the same time fostering longer-term thinking and action in Vietnam as an imperative of “Sustainability” – in my view a Mega-Trend of our times.

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DR. OLIVER MASSMANN

Partner – General Director

Duane Morris Vietnam LLC

Personal Introduction:

My name is Oliver Massmann and I was elected as a Board Member of the German Business Association, Vietnam since 2004.

I am fluent in Vietnamese language, negotiation and presentation level.

I arrived in Vietnam in July 1990 and am a Partner and General Director of Duane Morris Vietnam LLC, which is a member of Duane Morris LLP.

I have both worked and negotiated on behalf of foreign parties, and taught European law in courses and seminars held by the Ministry of Justice in the Vietnamese language. I am also recognized as Adjunct Professor to the Hanoi University of Foreign Trade. Besides, I'm very involved in the establishing process of a legal framework with regard to the very first laws on renewable energies in Vietnam and in this matter I have also advised different companies as well as the Vietnamese Government on related renewable energy projects.

Furthermore, I have advised the Vietnamese government for more than 10 years in Vietnamese language and directly on his accession to the World Trade Organisation (WTO).

I am also named as top lawyer in Vietnam, top author with various articles on investing and doing business in Vietnam.

I am the only foreign lawyer as Member to the Supervisory Board of PetroVietnam Insurance Corporation, Vietnam's largest industrial insurer.

I have actively contributed to the development of government relations, I worked directly with the Vietnamese Government on various service sector commitments.

The National Assembly of Vietnam invited me to present on the Impact of the Trans-Pacific Partnership Agreement on Vietnam. I am the first foreigner ever to present in Vietnamese language to Members of the National Assembly of Vietnam.

Motivation for candidacy:

My publication entitled “Vietnam Investment Guides and Tax Guides” in German is also intended to assist the German business community.

- I have supported GBA focusing all relevant legal and commercial issues and contracts for GBA even on my holiday time.
- I drafted a number of important legal documents for the use of the GBA and provided many hours of legal assistance this way.
- I helped in organizing and implementing GBA Oktoberfest Event.
- I took part in seminars/events.
- I commit to provide and support GBA with legal consultancy in different legal matters on the usual regular basis. I keep contributing to the development of GBA in Vietnam and strengthen GBA as a bridge for the investment relationship between Germany and Vietnam.
- I confirm my commitment to serve as board member of the GBA for the coming year.

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TORBEN MINKO

Managing Director

B.Braun Vietnam Co., Ltd.

Personal Introduction:

Torben has been on assignments in Asia Pacific for more than 10 years, since 2015 based in Vietnam. In his current position as Managing Director B.Braun Vietnam Co., Ltd. he is overseeing one of the largest German FDI with more than 1,400 skilled employees, two production facilities in Hanoi as well as sales and marketing office in HCMC. Over the last years, he has obtained a deep understanding about the business, political and bureaucratic environments in Vietnam where as his current position provides an exclusive insight about the healthcare system advantages and challenges.

Torben is active in the Vietnamese healthcare community and advocacy as founding member of the EuroCham International Quality Medicine Sector Committee representing viewpoints of European off-patent (generic) pharmaceutical companies. Further to that, he is Chairman of the EuroCham Medical Device and Diagnostic Sector Committee representing therewith international member companies counting for more than 80% of the Vietnamese Medical Device market.

Since 2 years Torben is active Board member of the German Business Association and as current Co-Chairman representing German viewpoints and interests. Further to that, he is in the Executive Committee of EuroCham promoting and advocating German, GBA and European interests.

Torben is holding a master in industrial engineering & management and a certificate of pharmacology, biochemistry, anatomy & physiology from the German chamber of commerce

Torben is based in Hanoi where he is living with his wife and two kids

Motivation for candidacy:

Apart from organizational aspects (Oktoberfest Hanoi, Monthly Meetings, Business Thursday, Deutschentreff Hanoi etc.), I would be grateful to continuously be part of shaping the future of Vietnam by sharing, promoting and representing viewpoints and best practices of the German businesses community among others with high level government officials and the German embassy in Hanoi. Further to that I would be happy to act as a bridge between GBA and EuroCham for business association relationship management, advocacy and government relations.

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STEPHAN PRUETZMANN

General Director & Head of Country
C.Melchers & Co. (Vietnam) Ltd.

Personal Introduction:

Sales and growth-oriented Managing Director with a wealth of experience and expert knowledge in machinery and industrial solutions more than 20 years:

- in the strategic development and expansion of a market presence for European companies operating in Southeast Asia.
- in the project business, especially in the field of plant construction and associated services
- in the founding of companies under Vietnamese law
- in the development and management of individual employees and teams
- in the preparation and successful negotiation of major projects Dependable and tangible network extending across national borders to customers and other industrial companies in Germany and Asia

+ General Director & Head of Country

C.MELCHERS & Co. (Vietnam) Ltd. (2018 – Present)

+ General Director (equivalent to Managing Director/CEO)

ThyssenKrupp Industrial Solutions (Vietnam) Ltd. (2010 – 2017)

+ Managing Director & Sales Representative

Johs. Rieckermann Hamburg, Hanoi, Vietnam (1997 – 2001)

Motivation for candidacy:

Originally from Germany, I have spent more than 20 years developing and expanding leading European brands and businesses in SEA. With deep roots in Vietnam since 1997, I have built an enviable network and have a wealth of experience when it comes to navigating the local market. I am keen to leverage this experience and my personal network to become an active member of the board and play a key role in contributing to the continued success of the GBA.

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LUKAS SCHOENECK

CEO

thyssenkrupp Industrial Solutions (Vietnam)

Personal Introduction:

- Master of Economics, Westfaelische Wilhelms Universitaet Muenster, Germany and Saint Mary's University in Halifax, Canada.
- Married, 2 children, 40 years old.
- Located in Hanoi, Vietnam.
- Works for thyssenkrupp, different positions over the last 14 years.
- Obtained international experience in different roles and responsibilities, 8 years in Germany, 4 years in Singapore before moving to Vietnam in the end of 2019.
- Gained extensive experience in Southeast Asian countries in heavy industries like cement, bulk materials handling, chemical plants and mining.
- Currently building up a headquarter in Hanoi as central hub and steering office for thyssenkrupp cement activities in Asia Pacific with focus on local manufacturing, local engineering and regional sales activities.
- Organized the first national sustainability workshop event in the cement industry with with 180 participants from respective Ministries and cement producers.

Motivation for candidacy:

- Strengthen and extend the German business community in the northern part of Vietnam.
- Share my personal business experience for doing business in Vietnam and running a headquarter for Asia Pacific countries out of Vietnam.
- Give back the support my organization has received over the last years.
- Share personal network to the heavy industry and responsible ministries.
- Drive sustainable and environmental friendly technologies in the cement/construction industry.
- Be an active part of the further development of the GBA in order to create more value add for its members.
- Promote German values among the Vietnamese business environment.
- Further increase visibility of the GBA and strengthen government relations.

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DR. ANDREAS STOFFERS

Country Director
Friedrich-Naumann-Foundation

Personal Introduction:

My name is Andreas Stoffers and I am Country Head of Friedrich-Naumann Foundation (FNF) since Dec 2019. - I am applying to the GBA Board as individual member.

I am not new to Vietnam: From 2009 to 2012 I was Board Member of Deutsche Bank Vietnam, based in Hanoi. During that time I was also GBA Board Member and EuroCham ViceChairman. In the last years I worked as professor for a German University with a research focus on Vietnam and SEA. I can speak Vietnamese on an upper intermediate level and feel very committed to Vietnam in general and the work of GBA in specific. My core expertise are banking, advisory, international management, bilateral economic relation (FTA).

Due to my previous and current roles, I am well connected the Vietnamese Authorities (MOFA, VCCI, several provinces) as well as to economic Think Tanks and Universities (UEB, FTU).

On behalf of FNF, I would like to play – as I did in the past - an active role for GBA, especially in the area of advocacy/Government relations and networking

Motivation for candidacy:

Since 2009 and feel very committed to Vietnam in general and its economic development in specific. As GBA Board Member 2020, I would like to play an active role in promoting all GBA activities as I did in my previous term in the GBA Board some years ago.

In 2020, I already supported GBA as member of the CSR committee (GBA Business Challenge).

I would like to use my good contacts to relevant Vietnamese authorities, my expert knowledge of economics and business (EVFTA, EVIPA, Provincial Competitiveness Index etc.) as well as my many contacts to the press (VIR, Dau Tu, Bizlive, VNNews, Voice of Vietnam...) to contribute to a successful advocacy for GBA.

Since I am based in Hanoi, I would be pleased to strengthen GBA in the North. (No worries, I am also active in the South)

Thus I would be very delighted, if the AGM invites me to work as GBA Board Member in 2020.

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TONG HOANG TRA MY

Co-Founder

CEO

German Dental Clinic

Personal Introduction:

Havana Tong is Co-founder and CEO of German Dental Clinic (GDC) based in HCMC. With a diplomatic background, she experienced more than 20 years in Europe, mostly in French and German speaking countries, obtained her MBA and worked in Switzerland for years. Going back to Vietnam since 2014, Havana continued strengthening her experience in financial sector by working for auditing company and investment fund, at the same time carried her mission to contribute to the healthcare development in Vietnam, as well as potential business and culture exchanges between Vietnam and other countries.

Motivation for candidacy:

Joining GBA is an opportunity for Havana to contribute her knowledge and connections to the development of the organization, to support German and Vietnamese fellows to expand their businesses, social networks, and together with other members, to solidate the bond between the two countries.

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MARKO WALDE

Chief Representative

German Industry & Commerce Vietnam

Personal Introduction:

Marko is the Chief Representative of Delegation of German Industry and Commerce in Vietnam (AHK/GIC Vietnam) with both offices in Ho Chi Minh City and Hanoi. He has been living in Vietnam for 9 years and has been a Board Member of GBA for 8 years.

In this role, he is building relationships with Vietnamese and German companies doing business in Vietnam, promoting economic exchange between Vietnam and Germany. GIC Vietnam is also a member of the worldwide AHK-network with more than 130 offices. As a lawyer he graduated the University of Rostock and the legal clerkship at the Higher Regional Court (“OLG”) of Hamburg. He would like to contribute further to the German business community in Vietnam.

Motivation for candidacy:

With approximately more than 400 requests from German companies each year for searching and investing into Vietnamese market, this is also a good opportunity to introduce them as potential members for GBA. We are the representative office of Sachsen-Anhalt, Freistaat Bayern, Rheinland-Pfalz and Schleswig-Holstein Business Center to support them further to the Vietnamese market.

In July 2018, we moved to the “Deutsches Haus”, where most of the German companies are based. People can reach us and also the GBA’s office easier when they visit other companies. With our German Business Incubator we strongly believe that it will attract more companies, which is really helpful for GBA to gain more potential members.

Last but not least we extended our vocational training activities for GBA members in many kinds of field such as: mechatronics, Industrial Mechanics, Chef, Restaurant Specialist, Freight Forwarding and Logistics Agent.

Our main work is to support both of German and Vietnamese companies. We have yearly many consulting days in Germany to introduce about Vietnamese business market. This is a good opportunity for GBA to reach more potential members. Besides, GBA office is integrated in our office space, so I can coordinate and support the GBA-Team at the day-to-day business not only in Ho Chi Minh City but also in Hanoi. Our colleagues there are always delighted to support all GBA's activities in Hanoi in recent years.

In 2021 we will continue to strengthen the vocational training program in Vietnam by connecting with the GBA members for other kinds of vocational training program. After the pandemic year we expect a lot of interest of German companies to enter Vietnam, also driven by the EVFTA. We also expect more incoming business delegations from Germany, thus we will organize more business events and include GBA members. In 2021 our governments will start with the Joint Economic Committee (JEC) and as one of the coordinators I would like to ensure that the interests of the GBA members will have in impact to this dialog platform, thus I would like to strengthen the GBA advocacy activities.

And of course, I will actively promote the establishment of a German-Vietnamese Chamber of Industry and Commerce in Vietnam (AHK) and continuously co-organize with GBA for our important events next year.

As a candidate for the GBA Board 2021, I'd like to take active part in the following activities:

- Business Meetings
- Networking Meetings
- Events
- Advocacy/ Government Relations
- Media Relations
- EuroCham and other Business Association Relationship Management
- Acquisition of new members
- Support of office administration
- Services to Individual GBA Members
- Others